

ECONOMIC REPORT 2018

The economic balance for the year 2018 of Busajo NGO closed with a management deficit of 19,699.85 euro, a figure covered by the operating surplus of previous years.

The financial position on December 31, 2018 shows an asset of euro 114,483.86.

The fundraising of the year ended with a total revenue of \in 432,959.74, divided into membership fees equal to \in 1,150, donations received of \in 410,143.43, revenue from 5x1000 equal to \in 21,339.04 and interest assets equal to \in 327.27.

The revenue decreased by \in 142,602.29 compared to 2017 (- 24.7%).

The detail of the origin of the donations is contained in the social balance sheet of the association. The total of the association's outflow decreased from \in 485,357.02 to \in 452,659.59 with a reduction of \in 32,697.43 (-6.7%).

In detail, the financial cost of the project in Ethiopia had a reduction of € 33,881.98 due to lower expenses for the construction of the Busajo Campus, which ended in December 2018.

Mission expenses account for 95.04 percent of the total expenses.

On the other hand, structural costs in Italy increased by € 1,184.55. The cost was mainly due to renting the new premises in October 2018. The office is still at the same address Via delle Caldaie 14. The difference is due to the fact that the previous office was granted on loan for use, while the new office is subject to a rental contract.

Structural charges of € 21,715.50 represent 4.79% of the total expenses.

Fundraising expenses were reduced by $\in 2,317.89$ and amounted to $\in 713.95$.

Funding charges represent 0.15 per cent of the total charges.

In the first few months of the current year, up to the date of approval of the financial statements on April 3, 2019, fundraising is showing a positive trend with an increase of around 36% compared to the same period of the previous year.

As far as the outflow is concerned, we are expected to have a sharp reduction in expenses, due to the closure of the construction site of the Busajo Campus. This will allow the association to set aside resources to tackle new ambitious social projects in Ethiopia.

PATRIMONIAL SITUATION	2018	2017
ASSETS		
PAYPAL ACCOUNT	2,300.17	5,412.97
BANCO POSTA 7 IFIGEST ACCOUNTS	65,581.15	104,213.65
MPS BANC ACCOUNT	46,602.54	24,157.09
CHECKOUT CASH		400.00
ASSETS TOTAL	114,483.86	134,183.71
LIABILITIESAND ENDOWMENT FUND PREVIOUS YEARS MANAGEMENT ADVANCE CURRENT YEAR MANAGEMENT ADVANCE	90,205.01 19,699.85	90,205.01



LIABILITIES TOTAL AND ENDOWMENT		
FUND	70,505.16	90,205.01
	43,978.70	43,978.70
INCOME STATEMENT	2018	2017
INCOME		
SOCIAL FEES / FOUNDER FEES	1,150.00	1,130.00
DONATIONS RECEIVED	410,143.43	555,293.21
INCOME 5X1000	21,339.04	18,940.13
<u>INTEREST INCOME</u>	<u>327.27</u>	<u>198.69</u>
TOTAL INCOME	432,959.74	575,562.03
<u>ETHIOPIA</u>		
EDUCATORS SALARIES	24,423.00	20,152.04
EDUCATORS INPS CONTRIBUTIONS	8,874.62	6,462.09
PURCHASES OF MATERIALS TRIPS ETHIOPIA	23,131.52	12,125.35
BUSAJO CAMPUS EXPENCES	373,801.00	425,372.64
TOTAL OUTFLOWS ETHIOPIA	430,230.14	464,112.12
<u>ITALIA</u>		
SALARIES	9,545.50	7,227.61
FUNDRAISING EXPENSES	713.95	2,896.48
INPS CONTRIBUTIONS OFFICE STAFF	3,504.59	7,235.02
BANK EXPENSES AND COMMISSIONS	806.24	580.33
<u>UTILITIES RENT INSURANCES</u>	7,859.17	<u>3,305.46</u>
TOTAL OUTFLOWS ITALY	22,429.45	21,244.90
TOTAL OUTFLOWS	452,659.59	485,357.02
ADVANCED (DEFICIT) OF THE MANAGEMENT	<u> 19,699.85</u>	90,205.01
TOTAL TO DRAW	432,959.74	<u>575,562.03</u>

Florence Italy, Aprile 3, 2019

Busajo onlus Lucia Giubbi

REPORT OF THE AUDITOR

At the shareholder's meeting of the Busajo Onlus Association, based in Florence, via delle Caldaie n. 14, fiscal code 94168700485, registered at the Register of Onlus at the Regional Directorate of Tuscany at no. 22465 on April 6, 2009, registered on March 7, 2012 at n. 486 of the Regional Register of social promotion associations - section B, of the provincial articulation of Florence.

1. the undersigned Filippo Balducci, born in Florence on February 2, 1972, CF. BLDFPP72B28D612B, registered in the Register of Auditors with n. 142570 on February 2, 2007 I carried out the audit of the financial statements on December 31, 2018 of the Associazione Busajo Onlus which highlights the following assets:

Total Assets € 114,483.86

and economic:

Total donations and membership fees collected in the year: € 411,293.43 =

Contribution 5 per thousand received in the year: € 21,339.04 = Interest income: € 327.27 = Total institutional expenses: € 452,659

Management deficit: € 19,699

The holding fund of the Association on December 31, 2018 is equal to 114,483.86 = and corresponds to the residual management surpluses of previous years decreased by the 2018 management deficit. It is shown that the association's budget was set according to the financial criterion of the simple lot or cash criterion with evidence of the final result (operating deficit) as a measurement of the difference between income and expenses for the year ending.

All the entries concerning the revenue and expenses for 2018 were therefore analyzed, for which the actual collection and payment of the same was verified by checking the bank account statements in the name of the Busajo Onlus Association. In relation to the verifications carried out, the financial allocation of the revenues and expenses within the 2018 financial year appears to be correct. All the income and expenses are also entirely attributable to the institutional sphere of activity of the institution.

The responsibility for drafting the budget lies with the Association's Board of Directors. I am responsible for the professional judgment expressed on the financial statements and based on the audit. This report is not issued pursuant to the law, given that the Associazione Busajo Onlus is not obliged to perform the statutory audit pursuant to art. 2409-bis of the Civil Code.

However, in accordance with the statute of the association, the Busajo Onlus Association has a unique Auditor who is responsible for supervising the correct and prudent preparation of the financial statements by expressing his opinion.

2. My examination was conducted, considering the purpose of the document, on the adopted scheme of "cash report". The revision was planned and carried out in order to acquire all the necessary elements to ascertain whether the financial statements are vitiated by significant errors and whether, as a whole, they are reliable. The review process includes the examination, on the basis of random checks, of the audit evidence supporting the balances and information contained in the financial statements, as well as the assessment of the adequacy and correctness of the accounting criteria used and the reasonableness of the estimates made by the Governing Council.

3. In my opinion, the financial statements of the Busajo Onlus Association for the year ended on December 31, 2018 as a whole have been drawn up clearly and represent truthfully and correctly the equity and financial situation and the economic result of the Busajo Onlus Association.

Florence, March 19, 2019

Firenze, 19 marzo 2019