



BUSAJO ONLUS - REPORT 2019

ACTIVITY REPORT

Here below is a brief report on the activities carried out in 2019 by the association in Florence and at Busajo Campus.

Construction and interior and exterior furnishings of the campus

We built the Tukul and finished the parking area and the community water distribution. The plan for 2020 foresees the construction of the gym with the changing rooms.

Auditing

In March, we delivered the annual auditing of the project for the year 2018.

Human resources

We hired 5 new employees: two weavers, a bamboo craftsman, two soap makers.

As of 31 December we have 40 employees.

We hired for three months, during the summer, 4 teachers for special summer courses with children.

All employees are paid: holidays, taxes and pensions.

All our employees this year received three bonuses: for Christmas, Easter and Meskel.

All employees are paid for medical treatment and any hospitalization.

All of them, when the schools open, receive school materials for their children. We organized various meetings with a lawyer to explain the rights and duties of workers based on the Ethiopian Labor Proclamation.

All the guards, cooks, cleaners, the staff received new uniforms. For the guards we have also provided shoes, coats and raincoats for the rainy season.

On The Road

Throughout the year, as always, the work on the road continued, an important activity of our project. We meet children every day, intervening in case of diseases: malaria, typhus, parasites, HIV, TB, infections ... This year we have assisted 92 between boys and girls, poor and elderly people offering medical assistance, hospitalizations, purchase of medicines and food during the cure period.

In the project

As of December 31st 2019 we had 83 users in the project: 71 boys and girls living at the campus and 12 outsider.

We have made 64 family visits since the beginning of the year.

We distributed clothes and shoes to 311 boys and girls for Christmas, Easter and Meskel.

We re-entered 34 users.

We give a monthly contribution of 700 birr to 2 children aged between 16 and 18, with which they support themselves. We pay them their school fees and provide educational materials, as well as any medical treatment in case of illness.



10 boys attend the Liqa school in residential. We pay school fees and college tuition. We provide school supplies and every month we give a box of soap and 100 birr each for small personal needs.

The 9 girls and 4 small children live at the campus in the Girls house, they are followed by a psychologist and two tutors. Their needs are distinctly different from those of the other users and require a personalized educational program that is drafted and carried out by the educational staff. One of the girls is deaf and dumb and blind in one eye, she is a single mother and her recovery was very long and hard. Today she attends a special school and works half a day in the kitchen of the campus as an assistant cook, receives a monthly payment, which is paid to her in a bank book in her name, in anticipation of her future outside the campus. Three other girls attend night school and work simultaneously at the campus in the mornings. Among them there are two single mothers, who live on campus with their baby. They receive a small monthly fee too, in a bank book in their name.

In June, a new group of children was admitted to the program; as usual, they all underwent medical checks and adequate treatment before entering the residential campus. At their entrance they received: sheets, blankets, 2 towels, 2 pajamas, 2 pants / 2 shirts, 2 shorts, 2 sweatshirts, 2 underwear, 2 socks and a pair of shoes.

In July we took in 3 children victims of Child trafficking who had to be put in safety; at the same time we started legal action with our attorney and the WCYA department. The procedure is still ongoing.

Our lawyer - together with the WCYA department - is also following in court the case of one of our users, who was abused by her father.

School

In September, we registered all of our users in school: 19 in private schools and 64 in public schools.

We help with a monthly salary of 300 birr 5 university students.

We provided school materials: pens, pencils and notebooks to 1,129 students inside and outside the project.

For 46 high school students we provided school uniforms. We donated school supplies to 900 students through the Women and Children Affair department.

We are supporting a blind boy, Kutafo Kusa, by paying his tuition at the blind school and giving him a monthly help of 600 birr with which he supports himself.

One of our girls is disabled and attends a special school.

We gave a contribution of 16,000 birr to the Konto public school, attended by most of our users, which is used to help the poorest families who cannot afford their children school costs. The school helps us a lot with the enrollment, at any time of the year, of children who join our project.



Children and family

We have built 8 houses for our children's families.

We repaired the homes of the families of 2 of our boys.

We bought furniture, mattresses, blankets and cooking utensils for the eight families we built the house for.

In 2019 the children were sent to the village 4 times: at the end of the first semester, at Easter, for the end of the school year and for the Meskel feast. Each time, in addition to the payment of the round trip, we gave 300 birr for the family with a cover letter from the association.

We are purchasing the hand-spun cotton that we use in weaving from Sitota Wotamo's mother.

We gave 1,000 birr to the family of Temesgen Tarekegn to buy seeds.

We have contributed with 2,000 birr for the family of Eddilu, whose mother will be able to start the butter trade and improve the family conditions.

We bought a cow for Gedeon's family and gave them a contribution of 2,000 birr.

For Aratta's family we bought five goats and awarded a contribution of 2,000 birr.

For Wondemagen's family, we paid the rent for a new house for six months, bought all the materials to do the injera, furnished the new house and bought blankets and mattresses.

For one of our girls, Amanesh, we rented a space to open a small coffee shop. After furnishing the room with armchairs, chairs and tables made by our bamboo workshop, we bought all the necessary material to prepare coffee and tea.

For one of our boys, Teferi, we got a job in a garage as a mechanical assistant and for three months, we help him with 1,000 birr a month.

Health Service

We welcomed three users, sent from WCYA, victims of child trafficking. The children were in terrible physical and psychological condition, malnourished, with severe skin diseases and intestinal parasites. They have been treated for a long time before they recovered completely. Saol Kussa and Meron Ayele, both with severe skin problems in their legs, were hospitalized for various operations; to date they are followed by us and by the doctors of the Christian Hospital.

Our staff and a dermatologist are looking after Marnush Ufayso, who suffers from leprosy and has serious nutritional problems.

Sisay Abera, already looked after by us for a serious vision problem, was treated for three months at the Black Lion Hospital in Addis Abeba; we covered all the necessary costs of hospital treatment, medicine, accommodation and transportation.

We are helping two families who have young children, who suffer from epilepsy and are being treated by a psychiatrist at the Soddo hospital. Also in this case, we cover medical expenses, medicines and transportation to and from the village.

This year, we took care of 138 of our children, 49 employees and 98 outsiders.



Workshops

All workshops are open and functioning: bakery, weaving, bamboo / carpentry and soap making. In addition to the artisans, we have 6 users who attend the workshops; for them we have opened a bank account where we deposit 500 birr for each every month. At the end of the internship, when they are ready to open a small business in the village with the help of the association, they will have a small personal capital to invest.

The soap and bamboo workshop are the last to be opened. In May we ran a soap making class and in September we hired two ex-street kids.

Soap production goes very well and covers all campus needs. The production of bamboo allows us to furnish the houses we build for our children.

Agricultural activity

We have created three large gardens and the vegetables they produce are for internal use. We are harvesting bananas, papayas, mangoes and coffee from our small plantations. Our cows produce milk, which we transform into butter and cheese always for internal use.

The agricultural activity is very much looked after by the users, who work together with our farmers and staff; the skills learned at the Campus will then be transferred to their village upon reintegration.

Legal Assistance

Poor families often rent land for little money and are scammed, have nothing left and do not know how to support the family. This year we have helped three families and one of our workers to recover the land, covering the legal costs, the shimagillé, the kebele leader, the police, the representative of the WCYA and all the interested organizations involved to solve these types of problems.

We helped a mother to settle the dispute with her husband following a divorce.

We are following two court cases related to child trafficking and sexual abuse.

Donations

The Association received, as a gift from Ethiopia nel Cuore, a 28-seater minibus that we imported and that we use for our children.

Stakeholder

The WCA Zonal Department received a contribution of 10,000 birr from Busajo on the occasion of the Child's day.

In August at WCA Town and Wareda we donated school supplies for 900 very poor students.

In December, we provided 10,000 birr as a contribution to the Department of Economics and Finance, our main stakeholder.

With the purchase of 200 T-Shirts we contributed to the construction of a center for the disabled in Soddo.

ECONOMIC REPORT 2019

The economic balance for the year 2019 of the Busajo onlus Association closed with an operating surplus of € 17,825.01.

The financial position on December 31 2019 shows an asset of 132,308.87 euros.

The revenue for the year amounted to € 570,408.43, an increase of 31.75% compared to 2018. The income is divided as follows:

membership fees: euro 1,200 (+4%)

received donations: euro 539,114.53 (+32%)

income from 5x1000: euro 29,114.53 (+37%)

interest income: euro 415.43 (+27%)

The association's total expenditure went from € 452,659.59 to € 552,583.43, with an increase of 22%.

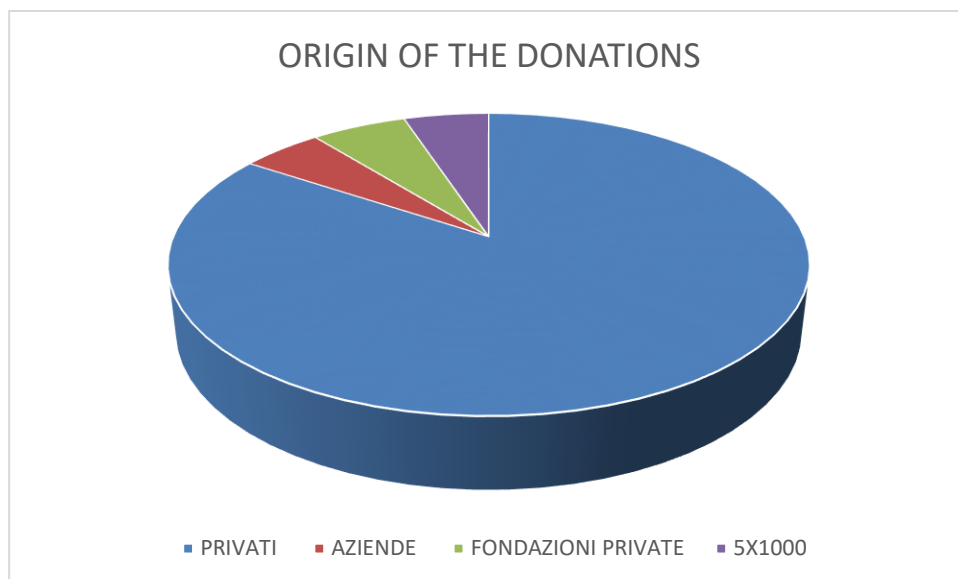
In detail, the expenses for the projects in Ethiopia amount to € 522,518.82, equal to 92% of the total costs.

Structural charges, equal to 30,064 euros, increased by approximately 7,600 euros due to the higher cost of renting the office and the inclusion of a projects coordinator to look after the search for funding announcements. This inclusion allowed the award of two important loans during the year, by AICS (Italian development cooperation) and the Uefa Foundation, which will be disbursed in 2020.

Origin of the donations

In 2019 the fundraising reached a total of € 569,993, divided as follows:

| | | |
|---------------------|-----------------|--------|
| Private | euro 480,415.07 | 84,28% |
| Companies | euro 27,827.40 | 4,88% |
| Private Foundations | euro 32,636.00 | 5,73% |
| 5x1000 | euro 29,114.53 | 5,11% |



Privati= Individuals – Aziende=Companies – Fondazioni private=Private Foundations

Donations from individuals are in turn divided as follows:

| | | |
|--|-----------------|--------|
| Collection from bookstores Giunti al Punto | euro 386,392.00 | 80,43% |
| Social shares | euro 1,200.00 | 0,25% |
| Spontaneous donations and events | euro 92,823.07 | 19,32% |

The first months of 2020 were characterized by a sharp reduction in donations due to the Covid-19 emergency, which prevented the realization of events and strongly conditioned fundraising in the Giunti al Punto bookstores.

| PATRIMONIAL SITUATION | 2019 | 2018 |
|-------------------------------|-------------------|-------------------|
| <u>ASSETS</u> | | |
| PAYPAL ACCOUNT | 5,427.46 | 2,300.17 |
| BANCO POSTA 7 IFIGEST ACCOUNT | 42,790.96 | 65,581.15 |
| MPS BANK ACCOUNT | 76,483.61 | 46,602.54 |
| UNICREDIT ACCOUNT | 7,606.84 | |
| ASSETS TOTAL | 132,308.87 | 114,483.86 |

LIABILITIES AND ENDOWMENT FUND

| | | |
|---|-------------------|-------------------|
| PREVIOUS YEARS MANAGEMENT ADVANCE | 114,483.86 | 134,183.71 |
| CURRENT YEAR MANAGEMENT ADVANCE | 17,825.01 | 19,699.85 |
| TOTAL LIABILITIES AND ENDOWMENT FUND | 132,308.87 | 114,483.86 |
| | - | - |

| INCOME STATEMENT | 2019 | 2018 |
|-------------------------|-------------|-------------|
|-------------------------|-------------|-------------|

INCOME

| | | |
|--------------------------|-------------------|-------------------|
| SOCIAL FEES/FOUNDER FEES | 1,200.00 | 1,150.00 |
| DONATIONS RECEIVED | 539,678.47 | 410,143.43 |
| INCOME 5X1000 | 29,114.53 | 21,339.04 |
| INTEREST INCOME | 415.43 | 327.27 |
| TOTAL INCOME | 570,408.43 | 432,959.74 |

OUTFLOWS

ETHIOPIA

| | | |
|------------------------------------|-------------------|-------------------|
| <i>EDUCATORS SALARIES</i> | 29,241.08 | 24,423.00 |
| <i>EDUCATORS INPS CONTRIBUTION</i> | 16,301.02 | 8,874.62 |
| <i>PURCHASE OF MATERIALS</i> | 7,268.70 | 3,275.02 |
| <i>TRIPS</i> | 9,456.02 | 19,856.50 |
| <i>BUSAJO CAMPUS EXPENCES</i> | 460,252.00 | 373,801.00 |
| TOTAL OUTFLOWS ETHIOPIA | 522,518.82 | 430,230.14 |

ITALY

| | | |
|----------|-----------|----------|
| SALARIES | 14,809.04 | 9,545.50 |
|----------|-----------|----------|

| | | |
|--|-------------------|------------------------------|
| PROMOTIONAL EXPENCES | 682.20 | 713.95 |
| INPS CONTRIBUTION OFFICE STAFF | 2,769.79 | 3,504.59 |
| BANK EXPENSES AND COMMISSIONS | 673.50 | 806.24 |
| RENTALS | 9,047.00 | 5,600.00 |
| INSURANCES | 785.45 | 703.47 |
| UTILITIES | 1,297.62 | 1,555.70 |
| <u>TOTAL OUTFLOWS ITALY</u> | 30,064.60 | 22,429.45 |
| TOTAL OUTFLOWS | 552,583.42 | 452,659.59 |
| ADVANCE (DEFICIT) OF MANAGEMENT | 17,825.01 | - 19,699.85 |
| <u>TOTAL TO DRAW</u> | 570,408.43 | 432,959.74 |



REPORT OF THE AUDITOR

At the shareholder's meeting of the Busajo Onlus Association, based in Florence, via delle Caldaie n. 14, fiscal code 94168700485, registered at the Register of Onlus at the Regional Directorate of Tuscany at no. 22465 on April 6, 2009, registered on March 7, 2012 at n. 486 of the Regional Register of social promotion associations - section B, of the provincial articulation of Florence.

1. the undersigned Filippo Balducci, born in Florence on February 2, 1972, CF. BLDFPP72B28D612B, registered in the Register of Auditors with n. 142570 on February 2, 2007 I carried out the audit of the financial statements on December 31, 2019 of the Associazione Busajo Onlus which highlights the following assets:

Total Assets € 132,308.87.=

and economic:

Total donations and membership fees collected in the year: € 540,878.47.=

Contribution 5 per thousand received in the year: € 29,114.53.=

Interest income: € 415.43.=

Total institutional expenses: € 552,583.42.=

Management deficit: € 17,825.01.=

The holding fund of the Association on December 31, 2019 is equal to 132,308.87 = and corresponds to the residual management surpluses of previous years decreased by the 2019 management deficit.

It is shown that the association's budget was set according to the financial criterion of the simple lot or cash criterion with evidence of the final result (operating deficit) as a measurement of the difference between income and expenses for the year ending.

All the entries concerning the revenue and expenses for 2019 were therefore analyzed, for which the actual collection and payment of the same was verified by checking the bank account statements in the name of the Busajo Onlus Association. In relation to the verifications carried out, the financial allocation of the revenues and expenses within the 2019 financial year appears to be correct. All the income and expenses are also entirely attributable to the institutional sphere of activity of the institution.

The responsibility for drafting the budget lies with the Association's Board of Directors. I am responsible for the professional judgment expressed on the financial statements and based on the audit. This report is not issued pursuant to the law, given that the Associazione Busajo Onlus is not obliged to perform the statutory audit pursuant to art. 2409-bis of the Civil Code.

However, in accordance with the statute of the association, the Busajo Onlus Association has a unique Auditor who is responsible for supervising the correct and prudent preparation of the financial statements by expressing his opinion.



2. My examination was conducted, considering the purpose of the document, on the adopted scheme of "cash report". The revision was planned and carried out in order to acquire all the necessary elements to ascertain whether the financial statements are vitiated by significant errors and whether, as a whole, they are reliable. The review process includes the examination, on the basis of random checks, of the audit evidence supporting the balances and information contained in the financial statements, as well as the assessment of the adequacy and correctness of the accounting criteria used and the reasonableness of the estimates made by the Governing Council.

3. In my opinion, the financial statements of the Busajo Onlus Association for the year ended on December 31, 2019 as a whole have been drawn up clearly and represent truthfully and correctly the equity and financial situation and the economic result of the Busajo Onlus Association.

Florence, March 02, 2020

02-03-2020

